

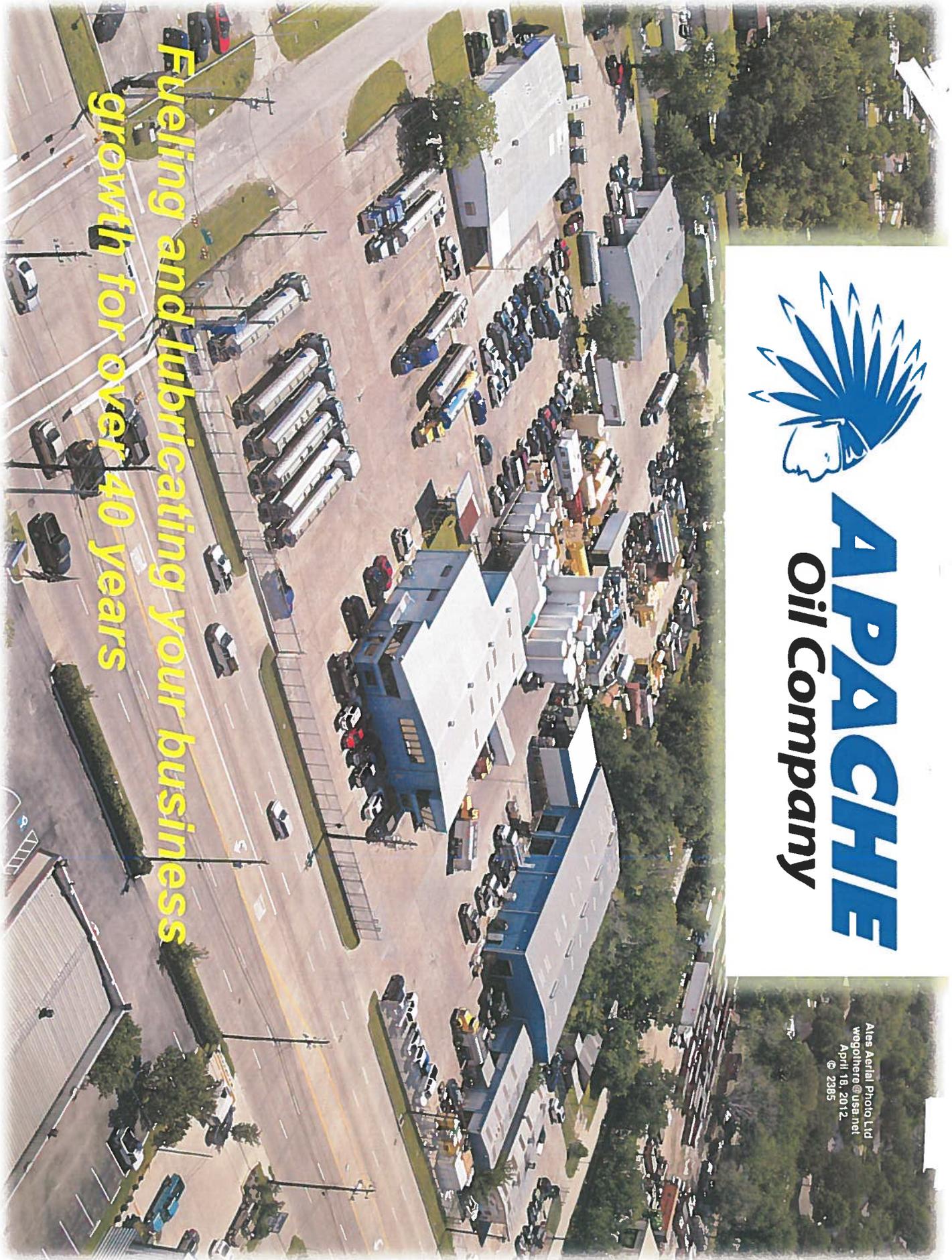


APACHE

Oil Company

Ales Aerial Photo Ltd
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*Fueling and lubricating your business
growth for over 40 years*





About Us

- **Founded in 1971 by CEO Johnny Isbell**
- **Excellent safety record: 0 LTI, 0 Recordable Injuries, Coast Guard approved for over the water deliveries**
- **Full service fuels, lubricants, and services distributor representing Phillips 66, Shell, Houghton, Castrol and Baldwin Filters**
- **Integrated equipment department staffed by Apache employees**
- **Truck fleets, construction, industrial, metalworking, and equipment rental industries are our specialty**
- **Highly experienced professionals using flexible and accurate information systems assuring nimble customer solutions from offer to cash**
- **Express mission to double business in 5 years through organic growth**



Our Approach

- Family business with an acute appreciation for business needs and those of the community
- Service to customers and integrity of operations are unwavering values to keep our customers' businesses up and running cost effectively
- Understand the importance of business relationships and networking, two key Apache leaders are former major oil refinery maintenance and construction leaders
- Organically grown company with an ideal blend of experience and capability in the organization, ultra-low employee turnover
- Flat organizational structure promotes quick informed decision-making



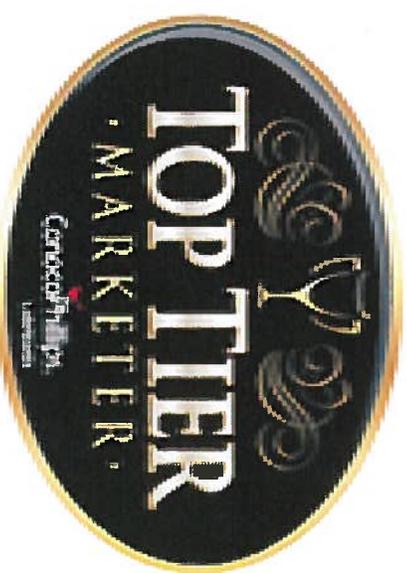
Safety, Security, & Environment

- 152 years combined driving experience
- Dedicated trucks, drivers, account managers and technicians in lubricants and fuel delivery service
- Apache and employees hold DOT, Coast Guard and TWICS approvals
- Excellent safety record at customer sites with a long list of approved facility access
- Accurate on-time delivery in the right place at your facility
- 140,000 deliveries without a major accident



Lubricants Capabilities

- 202 k gallons of bulk lubes storage in Pasadena
- Two large warehouses for packaged products, equipment, and filters
- Highest quality rating from bulk lubricants suppliers, lubricants chemist on staff
- Accurate inventory control and short supply chains assure on time-in full deliveries
- On-site filtration capability
- Over 50 years of lubricants application, marketing, manufacturing experience on staff
- 2 C.I.S lube engineers on staff, one is our president
- Outstanding delivery record
 - No bulk lube contaminations.....ever





Fueling Capability

- Unwavering focus on custody transfer and maintaining product quality from refinery or blend plant to customer
- Highly experienced dispatch and driver staff assure deliveries occur as promised
- Refinery/chemical plant turnaround and emergency fueling is a specialty
- Certified equipment installers on staff managing over 1000 deployed tanks, pumps, and accessories at customer locations
- Automation of inventory control and monitoring of systems is a specialty
- Nimble and flat organization structure assures strong execution with clear accountabilities for customer service and flexible process design
- Our services match your business needs



Apache Is Customer's Choice for Emergency and Turnaround Fueling

Lubricants & Grease

Chemicals & Cleaners

Filters

Fuel Division

Tanks & Equipment

Emergency Fueling

Marine Division

Automotive



